

Corporate Information

Corporate Profile (as of June 2020)



Company Name: Daiichi Sankyo Company, Limited
 Business: Research and development, manufacturing, import, sales and marketing of pharmaceutical products
 Headquarters: 3-5-1, Nihonbashi-honcho, Chuo-ku, Tokyo, 103-8426, Japan
 Telephone: +81-3-6225-1111
 Established: September 28, 2005
 Paid-in Capital: ¥50 billion
 Employees: Approximately 15,000

Directors, Officers and Auditors

Representative Director, President and CEO
 Sunao Manabe

Representative Director, Executive Vice President and CFO
 Toshiaki Sai

Members of the Board, Senior Executive Officers

Satoru Kimura Masahiko Otsuki
 Shoji Hirashima

Members of the Board (Outside)

Noritaka Uji Tsuguya Fukui
 Kazuaki Kama Sawako Nohara

Members of the Audit and Supervisory Board

Ryoichi Watanabe Kenji Sato

Members of the Audit and Supervisory Board (Outside)

Sayoko Izumoto Tateshi Higuchi
 Yukiko Imazu

Senior Executive Officer

Junichi Koga

Executive Officers

Kentaro Takamura Junichi Fukute
 Hironobu Furuta Masayuki Yabuta
 Wataru Takasaki

Corporate Officers

Shinichi Tobita Hideyuki Hirano
 Koji Ogawa Yoshikazu Fukuchi
 Hiroyuki Okuzawa Seiichiro Kumakura
 Takashi Fukuoka Hironobu Saito
 Tomoji Hashiba Miyuki Arai
 Toru Takahashi Hiroto Kashiwase
 Naoto Tsukaguchi Akio Sakurai
 Toshinori Agatsuma

Japanese Offices

Branch Offices

Sapporo
 Tohoku
 Tokyo
 Chiba
 Saitama
 Yokohama
 Kanetsu
 Toukai
 Kyoto
 Osaka
 Kobe
 Chugoku
 Shikoku
 Kyushu

Research Laboratories

Shinagawa R&D Center
 Kasai R&D Center
 Tatebayashi Biomedical Center

Factories (Daiichi Sankyo Propharma Co., Ltd.)

Hiratsuka Plant

Factories (Daiichi Sankyo Chemical Pharma Co., Ltd.)

Onahama Plant
 Tatebayashi Plant
 Odawara Plant

Factories (Daiichi Sankyo Biotech Co., Ltd.)

Kitamoto Plant

Group Companies in Japan

Daiichi Sankyo Espha Co., Ltd.
 Daiichi Sankyo Healthcare Co., Ltd.
 Daiichi Sankyo Propharma Co., Ltd.
 Daiichi Sankyo Chemical Pharma Co., Ltd.
 Daiichi Sankyo Biotech Co., Ltd.
 Daiichi Sankyo RD Novare Co., Ltd.
 Daiichi Sankyo Business Associe Co., Ltd.
 Daiichi Sankyo Happiness Co., Ltd.

Worldwide Group Companies

Daiichi Sankyo, Inc. (United States)
 American Regent, Inc. (United States)
 Plexxikon Inc. (United States)
 Daiichi Sankyo Europe GmbH (Germany)
 Daiichi Sankyo France SAS
 Daiichi Sankyo Deutschland GmbH
 Daiichi Sankyo Italia S.p.A.
 Daiichi Sankyo España, S.A.U.
 Daiichi Sankyo UK Ltd. (England)
 Daiichi Sankyo (Schweiz) AG
 Daiichi Sankyo Portugal, Unipessoal Lda.
 Daiichi Sankyo Austria GmbH
 Daiichi Sankyo Belgium N.V.-S.A.
 Daiichi Sankyo Nederland B.V.
 Daiichi Sankyo Ilaç Ticaret Ltd. Şti.
 Daiichi Sankyo Ireland Ltd.
 Daiichi Sankyo Altkirch Sarl (France)
 Daiichi Sankyo (China) Holdings Co., Ltd.
 Daiichi Sankyo Pharmaceutical (Beijing) Co., Ltd. (China)
 Daiichi Sankyo Pharmaceutical (Shanghai) Co., Ltd. (China)
 Daiichi Sankyo Taiwan Ltd.
 Daiichi Sankyo Korea Co., Ltd.
 Daiichi Sankyo (Thailand) Ltd.
 Daiichi Sankyo Hong Kong Ltd.
 Daiichi Sankyo Brasil Farmacêutica LTDA.

Latest information

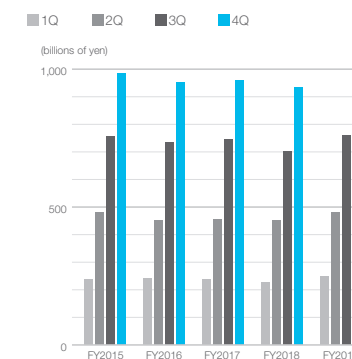


Facts & Figures

*From FY2013, International Financial Reporting Standards (IFRS) is applied.

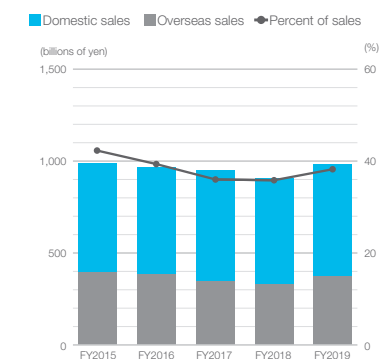
Financial Highlights (as of April 2020)

Net sales - Revenue



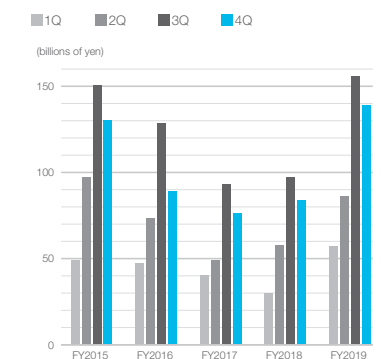
YTD	FY2015	FY2016	FY2017	FY2018	FY2019
1Q	238.4	241.0	239.1	225.7	249.2
2Q	478.8	458.0	469.4	446.9	479.6
3Q	758.6	734.4	741.0	703.1	757.0
4Q	986.4	955.1	960.2	929.7	981.8

Overseas sales, percent of sales



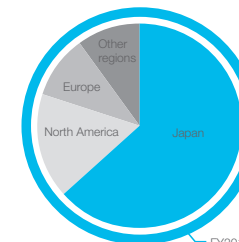
	FY2015	FY2016	FY2017	FY2018	FY2019
Overseas sales	431.0	375.4	341.8	333.8	374.0
Domestic sales	555.3	579.7	618.4	595.9	607.8
Percent of sales	43%	39%	36%	35.9%	38.1%

Operating income - Operating profit



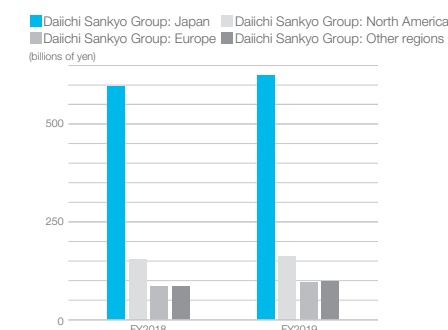
YTD	FY2015	FY2016	FY2017	FY2018	FY2019
1Q	49.1	47.3	40.3	29.9	57.0
2Q	97.0	73.3	48.8	58.0	86.2
3Q	150.4	128.7	93.2	97.1	155.6
4Q	130.4	88.9	76.3	83.7	138.8

Sales by segment



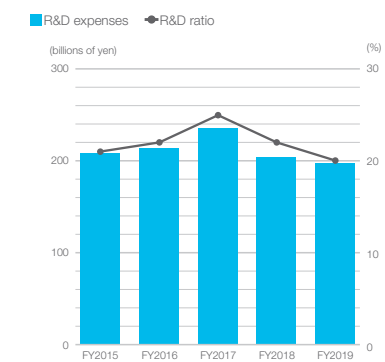
FY2019 full-year net sales	981.8
Japan	625.1
North America	162.9
Europe	95.5
Other regions	98.3

Sales share by segment



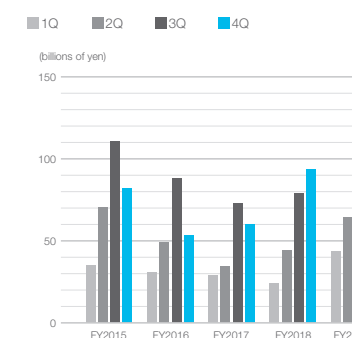
	FY2018	FY2019
Daiichi Sankyo Group	929.7	981.8
Japan	599.3	625.1
North America	154.1	162.9
Europe	88.6	95.5
Other regions	87.7	98.3

R&D expenses, percent of sales



	FY2015	FY2016	FY2017	FY2018	FY2019
R&D expenses	208.7	214.3	236.0	203.7	197.5
R&D ratio	21%	22%	25%	22%	20%

Net income - Profit attributable to owners of the Company



YTD	FY2015	FY2016	FY2017	FY2018	FY2019
1Q	34.9	30.6	29.2	24.0	43.3
2Q	70.7	49.0	34.3	44.0	64.4
3Q	110.7	88.2	72.6	78.8	134.3
4Q	82.3	53.5	60.3	93.4	129.1

Latest information

