

# Financial Results for the 2Q of FY2008

(April 1, 2008 - September 30, 2008)

October 31, 2008



### Results for 2Q FY2008 (vs 2Q FY2007)

(Billions of yen, ratio to sales)

100	(Dillions of you, ratio to sales)									
FY2007 1st Half Results				FY2008 1st Half Results						
		(1)	Non-Pharma Business	Impact of change in the accounting period (EU)	* Special Factors Excluded (2)	(3)	simple comparison (3)-(1)	Real term Comparison (3)-(2)	Remarks	
		100.0%	100.0%	100.0%	100.0%	100.0%			Negative factors such as commercial rights transfer of certain products (-7.6), loss from currency fluctuation (approximately -14.0), and NHI drug	
Net	Sales	443.7	16.4	14.1	413.2	406.3	-37.4		price revision has balanced out positive factors such as volume growth and lump sum payment received for Azor (+4.7)	
	Cost of Sales	25.5%	89.2%	25.7%	23.0%	24.0%	<u> </u>	'	+1.0pt	
_	COST OF Sales	113.2	14.6	3.6	95.0	97.6	-15.6		'	
	SG&A	35.7%	12.2%	58.7%	35.8%	40.5%			Daiichi Sankyo +4.2 (temporary decrease of personnel cost in FY07, etc)     Daiichi Sankyo, Inc. (DSI) +5.7 (2,173 employees as of Sep-07, 2,856 employees as of Sep-08)	
	expenses	158.3	2.0	8.3	148.0	164.7	6.4	16.7	- Daiichi Sankyo Europe GmbH (DSE) +5.3	
	R&D	17.6%	2.9%	2.3%	18.7%	20.3%		'	S in development of mineral projects	
	expenses	78.3	0.5	0.3	77.5	82.3	4.1	4.9	Progress in development of principal projects	
	Total Evnance	53.3%	15.1%	61.0%	54.6%	60.8%				
	Total Expense	236.6	2.5	8.6	225.5	247.1	10.5	21.6		
Onc	erating Income	21.2%	-4.3%	13.3%	22.4%	15.2%			Less from aurropout flustration (approximately 2.5)	
Ope		93.9	-0.7	1.9	92.7	61.6	-32.3	-31.1	Loss from currency fluctuation (approximately -2.5)	
Ord	linary Incomo	22.7%	-4.3%	15.4%	24.0%	14.7%			Non-operating income -2.3 (decrease in interest income, etc.)	
Ordinary Income		100.7	-0.7	2.2	99.2	59.6	-41.1	-39.6	Non-operating expenses +6.2 (currency valuation loss on intangible asset of DSE, loss from synthetic stock options in US subsidiary, etc.)	
Net Income		13.6%	5.6%	14.3%	13.9%	8.4%			Extraordinary gains -1.5 Extraordinary losses -2.7	
		60.2	0.9	2.0	57.3	34.0	-26.3	-23.3	(loss on business integration/restructuring -4.0)	

<sup>\*</sup> Figures of non-pharmaceutical subsidiaries spun off, and the impact of change in the accounting periods of EU subsidiaries are considered as special factors. In order to compare the results in the real term, figures excluding such factors are shown as "Special Factors Excluded."



# Results for 2Q FY2008 (vs July Announcement)

(Billions of yen, YoY change ratio)

		FY2008 1st Half							
		Forecast (July)	Results	from July Forecast	Remarks				
Ne	et Sales	<-3.2> 400.0	<-1.7> 406.3	6.3	Gain from currency fluctuation (+8.5), DSI (+5.9), LPI (+5.5) DSE (-4.9), DSHC (-2.0)				
	Cost of Sales	<5.8> <b>100.5</b>	<2.8> <b>97.6</b>	-2.9					
	SG&A expenses	<11.1> <b>164.5</b>	<11.3> <b>164.7</b>	0.2					
	R&D expenses	<9.7> <b>85.0</b>	<6.3> <b>82.3</b>	-2.7					
	Total Expense	<10.6> <b>249.5</b>	<9.6> <b>247.1</b>	-2.4					
Operating Income		<-46.1> <b>50.0</b>	<-33.6> <b>61.6</b>	11.6	Loss from currency fluctuation (approximately +1.3)				
Ordinary Income		<-45.6> <b>54.0</b>	<-39.9> <b>59.6</b>	5.6	Non-operating income -0.1 Non-operating expenses +6.1 (currency valuation loss on intangible asset of DSE, loss from synthetic stock options in US subsidiay, etc.)				
Net Income		<-47.6> <b>30.0</b>	<-40.7> <b>34.0</b>		Extraordinary gains -1.7 Extraordinary losses +0.9				

<sup>\*</sup> YoY change ratios are real term comparison, excluding special factors.



#### FY2008 Revised Forecast

(Billions of yen, ratio to sales)

FY2008 1st Half					FY2008 Full year					
F		Forecast		Forecast		F	Revised Forecast	Forecast	Revised	
		(July)	Results	(July)		from July Forecast	Remarks	(July)		from July Forecast
Net Sales		100.0%	100.0%	100.0%	100.0%		LPI (+2.0), DSE (+4.9) Loss from currency fluctuation (-9.5)	100.0%	100.0%	
IVE	Sales	400.0	406.3	440.0	433.7	-6.3	Domestic ethical pharmaceuticals (-5.4), DSI (-3.9)	840.0	840.0	0.0
	Cost of Sales	25.1%	24.0%	24.5%	24.8%			24.8%	24.4%	
	COSt Of Sales	100.5	97.6	108.0	107.4	-0.6		208.5	205.0	-3.5
	SG&A	41.1%	40.5%	38.2%	39.3%		Goodwill amortization of U3 Pharma +2.5	39.6%	39.9%	
	expenses	164.5	164.7	168.0	170.3	2.3	GOOGWIII AITOLIIZAIIOIT OFO 3 PHAITHA +2.3	332.5	335.0	2.5
	R&D	21.3%	20.3%	19.1%	22.5%		- Increase due to progress in projects such as CS-8958 - Addition of R&D expenses of U3 Pharma	20.1%	21.4%	
	expenses	85.0	82.3	84.0	97.7	13.7	- Reinforcement of pipeline	169.0	180.0	11.0
	Total Evnonco	62.4%	60.8%	57.3%	61.8%			59.7%	61.3%	
	Total Expense	249.5	247.1	252.0	267.9	15.9		501.5	515.0	13.5
Ono	erating Income	12.5%	15.2%	18.2%	13.5%		Loss from currency fluctuation (approximately -1.3)	15.5%	14.3%	
Ope	rating Income	50.0	61.6	80.0	58.4	-21.6		130.0	120.0	-10.0
21		13.5%	14.7%	19.1%	12.3%		Non-operating income -2.1 (decrease in gain from financial operation)	16.4%	13.5%	_
Ordinary Income		54.0	59.6	84.0	53.4	-30.6	Non-operating expenses +6.9 (currency valuation loss on intangible asset of DSE, interest expense for borrowings related to Ranbaxy deal)	138.0	113.0	-25.0
Not	Incomo	7.5%	8.4%	11.4%	7.2%			9.5%	7.7%	
Net Income		30.0	34.0	50.0	31.0	-19.0		80.0	65.0	-15.0



# Trend of Major Products

(Billions of yen)

100	(Billions of yen)										
			FY2008	FY2008 Revised Forecast							
				1st Half Results		Full Year from July Forecast		Change			
		Forecast (July)	from July Forecast		simple comparison			Real term Comparison			
٩L	Olmesartan	antihypertensive	214.0	104.6	4.6	218.0	4.0	22.4	28.8		
-OBAL	Levofloxacin	synthetic antibacterial agent	104.0	49.3	-0.7	102.0	-2.0	-6.7	-6.7		
ъ Б	Pravastatin	antihyperlipidemic agent	62.5	31.9	-1.1	60.5	-2.0	-16.0	-14.4		
	Calblock	antihypertensive	14.0	6.0	-1.0	14.0	0.0	3.8	3.8		
	Artist	antihypertensive	22.0	11.0	0.0	22.0	0.0	0.9	0.9		
Japan	Kremezin	treatment for chronic renal failure	14.0	6.4	0.4	14.0	0.0	1.6	1.6		
Jak	Loxonin	anti-inflammatory analgesic	39.0	18.9	-0.1	40.0	1.0	6.4	6.4		
	Omnipaque	contrast agent	28.0	14.6	0.6	29.0	1.0	-2.2	-2.2		
	Urief	treatment for dysuria	9.0	3.5	-0.5	8.5	-0.5	3.1	3.1		
S.	Venofer	treatment for iron deficiency anemia	23.0	16.8	5.3	30.5	7.5	-0.6	-0.6		
J.	Welchol	antihyperlipidemic agent / treatment for type 2 diabetes	25.0	12.5	1.0	26.0	1.0	3.3	3.3		

<sup>\*</sup> Accounting period of European subsidiaries in FY2007 1<sup>st</sup> half were nine months from Jan-07 to Sep-07 following the change in fiscal year-end. Figures excluding the extra three months sales are shown for Real term Comparison.



# Daiichi Sankyo R&D Pipeline

	Phase 1	Phase 2	Phase 3	Application
Cardiovascular diseases	CS-8080 DB-772d	DU-176b Olmetec/diuretic Combo (#)	Prasugrel (ACS-MM) CS-8635 Olmetec additional indication (#) <diabetic nephropathy=""> Olmetec/Calblock Combo (#)</diabetic>	Prasugrel (ACS-PCI) Sevikar (EU)
Glucose metabolic disorders	CS-1036(#)		Rivoglitazone	
Infectious diseases		CS-8958	Levofloxacin inj (#)	Levofloxacin high-dose (#)
Malignant neoplasm	CS-7017 U3-1287	Nimotuzumab (#) CS-1008		
Immunological allergic diseases	CS-0777	SUN13834		
Bone / joint diseases			Denosumab (#) Loxonin gel (#)	
Others		Human ghrelin	Memantine hydrochloride (#) Silodosin	Feron/Ribavirin combination therapy (#)
Total	6	7	10	4

<sup>#:</sup> Developed only in JPN

- Only the most advanced stages are described for the projects under global development
- Projects with highest priority are underlined (blue)

Change from disclosure in July 2008

New: Prasugrel (ACS-MM), CS-1036 (JPN)

Change of stage: Nimotuzumab (JPN) Ph1 ---> Ph2

SUN13834 Ph1 ---> Ph2

Discontinuation : AJD101



Contact address regarding this material

#### Daiichi Sankyo Co., Ltd.

#### Corporate Communications Department

TEL: +81-3-6225-1126 FAX: +81-3-6225-1132

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